



Republic of the Philippines
DEPARTMENT OF HEALTH
CENTER FOR HEALTH DEVELOPMENT
Cordillera Administrative Region
Baguio City



BAC Resolution No. 2020-106
IB 2020-18 (HFEP)
PROCUREMENT OF VARIOUS EQUIPMENT UNDER HEALTH FACILITY ENHANCEMENT PROGRAM

RECOMMENDING THE AWARD OF CONTRACT FOR Items No. 1, 2, 3, 5, 6, 7, 8, 9 & 10 and DECLARING FAILURE OF BIDDING FOR Item No. 4 FOR THE PROCUREMENT OF VARIOUS EQUIPMENT under HEALTH FACILITY ENHANCEMENT PROGRAM (HFEP) for CY 2020 REQUIREMENTS

WHEREAS, Open Competitive Bidding for the Procurement of various Equipment under Health Facility Enhancement Program (HFEP) for CY 2020 requirements was conducted in accordance with the Republic Act 9184 (RA 9184) and its Revised Implementing Rules and Regulations;

WHEREAS, on October 08, 2020, the Invitation to Bid (IB) was posted in the PhilGEPS;

WHEREAS, a Pre-bidding Conference was held on October 15, 2020 at 2:00 pm at DOH-CAR Office Regional Training Center, BGHMC Compound, Baguio City where eight (8) prospective bidders attended, namely:

1. Regina Yao – Robustan, Inc.
2. Julie Ann Marie – BDSscientia Medical and Diagnostic Supplies
3. Glory Mae Raborar – Everyday Enterprise
4. Therese Angeles Pacinos – One Top Medical System
5. Melody Villapane – Technomed International Inc.
6. Ricardo Nicdao, jr. – Zymed Medical Distributors
7. Krizzia Bello – Medical Center Trading Corp.
8. Patrick Villamil – Medical Center Trading Corp.

WHEREAS, the Submission and Opening of Bids took place as scheduled on October 27, 2020 at 10:00 am at the Regional Training Center, Department of the Health-Center for Health Development-Cordillera Administrative Region (DOH-CHD-CAR) Office, BGHMC Compound, Baguio City;

WHEREAS, six (6) prospective bidders procured the bidding documents and submitted their respective proposals, namely:

1. Drake Marketing and Equipment Corp.
2. BDSscientia Medical and Diagnostic Supplies
3. Endure Medical Inc.
4. Technomed International Inc.
5. Medical Gallery Trading Co.
6. Zymed Medical Distributors

WHEREAS, the first envelopes containing the Eligibility and Technical Documents were opened. The presence, completeness and correctness of the required documents were checked and verified by the designated Bids and Awards Committee (BAC). Upon checking, Endure Medical Inc. was declared “NOT ELIGIBLE” and was rated “FAILED” because there is no bid security attached to the bid proposal. Instead, the document attached is the Performance Securing Declaration which is not included in the checklist. While, Drake Marketing and Equipment Corp., BDSscientia Medical and Diagnostic Supplies, Technomed International Inc., Medical Gallery Trading Corp., and Zymed Medical Distributors were declared “ELIGIBLE” and were rated “PASSED”;

WHEREAS, the second envelopes containing the Financial Proposals were opened. The presence, completeness and correctness of the required documents were checked and verified by the BAC. Upon checking, Drake Marketing and Equipment Corp., BDSscientia Medical and Diagnostic Supplies, Technomed International Inc., Medical Gallery Trading Corp., and Zymed Medical Distributors was declared “ELIGIBLE”, were rated “PASSED”, and subsequently the bid proposals were read publicly and written in the Abstract of Bids, to wit:

IB 2020-18 Procurement of Various Equipment under HFEP						1	2	3
Name of Company						Drake Mktg. & Equipment Corp.	BDScentia Medical and Diagnostic Supplies	Technomed International Inc.
Bid Security Form						BSD	BSD	BSD
Amount of Security						N/A	N/A	N/A
Item No.	Item/Specification	Total Qty.	Unit	ABC per Unit	Total ABC			
1	Autoclave	28	set	35,000.00	980,000.00	NO BID	NO BID	NO BID
2	Autoclave, Digital	4	unit	350,000.00	1,400,000.00	1,044,000.00	NO BID	1,103,600.00
3	Blood Chemistry Analyzer	10	unit	230,000.00	2,300,000.00	1,798,000.00	1,180,000.00	NO BID
4	Clinical Centrifuge, 12 placer	8	unit	55,000.00	440,000.00	340,000.00	304,000.00	NO BID
5	Doppler Ultrasound Machine, Portable	4	unit	300,000.00	1,200,000.00	NO BID	NO BID	1,194,000.00
6	Hematology Analyzer 3 parts	10	unit	320,000.00	3,200,000.00	2,835,000.00	2,250,000.00	2,757,000.00
7	Hemoglobin Analyzer (Portable)	8	unit	75,000.00	600,000.00	516,000.00	334,400.00	NO BID
8	Ultraviolet Ray Surface Sterilizer	15	piece	50,000.00	750,000.00	NO BID	375,000.00	NO BID
9	Urine Analyzer	25	unit	60,000.00	1,500,000.00	1,275,000.00	1,200,000.00	NO BID
10	Wheeled Stretcher	12	piece	100,000.00	1,200,000.00	NO BID	960,000.00	894,000.00

IB 2020-18 Procurement of Various Equipment under HFEP						4	5
Name of Company						Medical Gallery Trading co.	Zymed Medical Distributors
Bid Security Form						BSD	BSD
Amount of Security						N/A	N/A
Item No.	Item/Specification	Total Qty.	Unit	ABC per Unit	Total ABC		
1	Autoclave	28	set	35,000.00	980,000.00	976,864.00	896,000.00
2	Autoclave, Digital	4	unit	350,000.00	1,400,000.00	1,153,552.00	1,200,000.00
3	Blood Chemistry Analyzer	10	unit	230,000.00	2,300,000.00	1,787,770.00	2,000,000.00
4	Clinical Centrifuge, 12 placer	8	unit	55,000.00	440,000.00	NO BID	NO BID
5	Doppler Ultrasound Machine, Portable	4	unit	300,000.00	1,200,000.00	1,031,108.00	1,200,000.00
6	Hematology Analyzer 3 parts	10	unit	320,000.00	3,200,000.00	2,878,880.00	3,150,000.00
7	Hemoglobin Analyzer (Portable)	8	unit	75,000.00	600,000.00	495,104.00	NO BID
8	Ultraviolet Ray Surface Sterilizer	15	piece	50,000.00	750,000.00	NO BID	NO BID
9	Urine Analyzer	25	unit	60,000.00	1,500,000.00	1,347,200.00	1,450,000.00
10	Wheeled Stretcher	12	piece	100,000.00	1,200,000.00	706,656.00	1,080,000.00

WHEREAS, the bids for the items listed below were found to be substantially complying;

Item No. 1 - Autoclave

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
4	Medical Gallery Trading Co.	₱ 980,000.00	₱ 976,864.00	0.32 %
5	Zymed Medical Distributors	₱ 980,000.00	₱ 896,000.00	8.57 %

Item No. 2 – Autoclave, Digital

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
1	Drake Marketing & Equipment Corp.	₱ 1,400,000.00	₱ 1,044,000.00	25.43 %
3	Technomed International Inc.	₱ 1,400,000.00	₱ 1,103,600.00	21.17 %
4	Medical Gallery Trading Co.	₱ 1,400,000.00	₱ 1,153,552.00	17.60 %
5	Zymed Medical Distributors	₱ 1,400,000.00	₱ 1,200,000.00	14.28 %

Item No. 3 – Blood Chemistry Analyzer

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
1	Drake Marketing & Equipment Corp.	₱ 2,300,000.00	₱ 1,798,000.00	21.83 %
2	BDScentia Medical & Diagnostic Supplies	₱ 2,300,000.00	₱ 1,180,000.00	48.69 %
4	Medical Gallery Trading Co.	₱ 2,300,000.00	₱ 1,787,770.00	22.27 %
5	Zymed Medical Distributors	₱ 2,300,000.00	₱ 2,000,000.00	13.04 %

Item No. 4 – Chemical Centrifuge, 12 placer

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
1	Drake Marketing & Equipment Corp.	₱ 440,000.00	₱ 340,000.00	22.73 %
2	BDScentia Medical & Diagnostic Supplies	₱ 440,000.00	₱ 304,000.00	30.91 %

Item No. 5 – Doppler Ultrasound Machine, Portable

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
3	Technomed International Inc.	₱ 1,200,000.00	₱ 1,194,000.00	0.50 %
4	Medical Gallery Trading Co.	₱ 1,200,000.00	₱ 1,031,108.00	14.07 %
5	Zymed Medical Distributors	₱ 1,200,000.00	₱ 1,200,000.00	0.00 %

Item No. 6 – Hematology Analyzer 3 parts

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
1	Drake Marketing & Equipment Corp.	₱ 3,200,000.00	₱ 2,835,000.00	11.41 %
2	BDScentia Medical & Diagnostic Supplies	₱ 3,200,000.00	₱ 2,250,000.00	29.69 %
3	Technomed International Inc.	₱ 3,200,000.00	₱ 2,757,000.00	13.84 %
4	Medical Gallery Trading Co.	₱ 3,200,000.00	₱ 2,878,880.00	10.03 %
5	Zymed Medical Distributors	₱ 3,200,000.00	₱ 3,150,000.00	1.56 %

Item No. 7 – Hemoglobin Analyzer (Portable)

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
1	Drake Marketing & Equipment Corp.	₱ 600,000.00	₱ 516,000.00	14.00 %
2	BDScentia Medical & Diagnostic Supplies	₱ 600,000.00	₱ 334,400.00	44.27 %
4	Medical Gallery Trading Co.	₱ 600,000.00	₱ 495,104.00	17.48 %

Item No. 8 – Ultraviolet Ray Surface Sterilizer

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
2	BDScentia Medical & Diagnostic Supplies	₱ 750,000.00	₱ 375,000.00	50.00 %

Item No. 9 – Urine Analyzer

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
1	Drake Marketing & Equipment Corp.	₱ 1,500,000.00	₱ 1,275,000.00	25.43 %
2	BDScientia Medical & Diagnostic Supplies	₱ 1,500,000.00	₱ 1,200,000.00	21.17 %
4	Medical Gallery Trading Co.	₱ 1,500,000.00	₱ 1,347,200.00	17.60 %
5	Zymed Medical Distributors	₱ 1,500,000.00	₱ 1,450,000.00	14.28 %

Item No. 10 – Wheeled Stretcher

Bidder No.	Name of Company	ABC (PhP)	Bid as Calculated	% Variance from ABC
2	BDScientia Medical & Diagnostic Supplies	₱ 1,200,000.00	₱ 960,000.00	20.00 %
3	Technomed International Inc.	₱ 1,200,000.00	₱ 894,000.00	25.50 %
4	Medical Gallery Trading Co.	₱ 1,200,000.00	₱ 706,656.00	41.11 %
5	Zymed Medical Distributors	₱ 1,200,000.00	₱ 1,080,000.00	10.00 %

WHEREAS, letter of disqualification dated October 27, 2020 was sent to Endure Medical Inc. and was advised that they may file a request for reconsideration. However, none was received.

WHEREAS, letter dated October 27, 2020 was sent to the Lowest Calculated Bidders (LCBs), Drake Marketing & Equipment Corp., BDSScientia Medical and Diagnostic Supplies, Medical Gallery Trading Co. and Zymed Medical Distributors, requesting to submit post qualification requirements;

WHEREAS, on October 29-30, 2020, the LCBs stated above submitted their respective additional documentary requirements as part of their technical requirements;

WHEREAS, on October 30, 2020, detailed evaluation of the submitted proposal on the Legal, Technical and Financial aspects of documents on the Lowest Calculated Bidder (SCB) for the above items was undertaken by the designated Technical Working Group (TWG);

WHEREAS, on November 4, 2020, the TWG presented to the BAC their Bid Evaluation and Post Qualification Reports citing specific findings on the submitted documents/clarifications by the SCB for each item;

WHEREAS, the bids for the following items failed to comply with, and be responsive to, the requirements and conditions specified for the said project:

Item No.	Item	Total Amount	Bidder's Company Name	Findings
2	AUTOCLAVE, DIGITAL	1,044,000.00	Drake Marketing and Equipment Corporation	Not complying on the following: 1. Use the old version of Omnibus Sworn Statement
		1,103,600.00	Technomed International, Inc.	Not complying on the following: 1. Capacity: Offer: 50L Required: 30-40L 2. Max. Net weight: Offer: 110kg Required: 80kg
		1,153,552.00	Medical Gallery Trading Company	Not complying on the following: 1. Not vertical type
4	CLINICAL CENTRIFUGE, 12 PLACER	340,000.00	Drake Marketing and Equipment Corporation	Not complying on the following: 1. Used the old version of Omnibus Sworn Statement

		129,988.00	BDScientia Medical and Diagnostic Supplies	Not complying on the following: 1. Offer: Not Digital Display Required: Digital Display 2. Offer: Non-LED Digital Display Required: LED Digital Display 3. Speed Offer: 300 to 400 RPM Required: up to 5000 RPM
5	DOPPLER ULTRASOUND MACHINE, PORTABLE	1,031,108.00	Medical Gallery Trading Company	Not complying on the following: 1. Display Offer: 800 x 600 resolution Required: 1024 x 768 resolution
		1,194,000.00	Technomed International, Inc.	Not complying on the following: 1. Resolution not indicated in the brochure. 2. Battery capacity not indicated in the brochure. Offer: continuous operation for up to 2 hours.
9	URINE ANALYZER	1,275,000.00	Drake Marketing and Equipment Corporation	Not complying on the following: 1. Use the old version of Omnibus Sworn Statement
		1,200,000.00	BDScientia Medical and Diagnostic Supplies	Not complying on the following: 1. Ascorbic Acid not included in the measured parameter.
		1,347,200.00	Medical Gallery Trading Co.	Not complying on the following: 1. No parameters seen in the attached brochure.

WHEREAS, letter dated November 04, 2020 was sent to Drake Marketing & Equipment Corporation, BDScientia Medical and Diagnostic Supplies, Technomed International, Inc., and Medical Gallery Trading Co. informing them about the findings and were advised that they may file a motion for reconsideration.

WHEREAS, on November 5, 2020, the TWG submitted their Bid Evaluation and Post Qualification Reports citing specific findings on the submitted documents/clarifications by the SCB for each item;

WHEREAS, on November 4 and 5, 2020, letters were received from Drake Marketing & Equipment Corporation, and BDScientia Medical and Diagnostic Supplies respectively, seeking for reconsideration of their bids. On November 5 and 6, 2020, respectively the request for reconsideration was duly deliberated and jointly resolved by the BAC. A reply dated November 5 and 6, 2020 respectively, were sent to Drake Marketing & Equipment Corporation and BDScientia Medical and Diagnostic Supplies, denying their request.

NOW THEREFORE, on the basis of the above, the herein members of the BAC HEREBY RESOLVE, to award the item listed below to the following bidder that was determined to have the Lowest Calculated and Responsive Bids (LCRBs):

- BDScientia Medical and Diagnostic Supplies with a Total Contract Price of Four Million One Hundred Thirty-Nine Thousand Four Hundred Pesos only (₱ 4,139,400.00) inclusive of local taxes for the items listed below:**

Item No.	Description	Quantity	Unit	Unit Cost	Total Bid Price (PhP)
3	Blood Chemistry Analyzer	10	unit	₱ 118,000.00	₱ 1,180,000.00
6	Hematology Analyzer 3 parts	10	unit	₱ 225,000.00	₱ 2,250,000.00
7	Hemoglobin Analyzer (portable)	8	unit	₱ 41,800.00	₱ 334,400.00
8	Ultraviolet Ray Surface Sterilizer	15	piece	₱ 25,000.00	₱ 375,000.00
TOTAL					₱ 4,139,400.00

2. Zymed Medical Distributors with a Total Contract Price of Four Million Seven Hundred Forty-Six Thousand Pesos only (₱ 4,746,000.00) inclusive of local taxes for the items listed below:

Item No.	Description	Quantity	Unit	Unit Cost	Total Bid Price (PhP)
1	Autoclave	28	set	₱ 32,000.00	₱ 896,000.00
2	Autoclave, Digital	4	unit	₱ 300,000.00	₱ 1,200,000.00
5	Doppler Ultrasound Machine, Portable	4	unit	₱ 300,000.00	₱ 1,200,000.00
9	Urine Analyzer	25	unit	₱ 58,000.00	₱ 1,450,000.00
TOTAL					₱ 4,746,000.00

3. Medical Gallery Trading Co. with a Total Contract Price of Seven Hundred Six Thousand Six Hundred Fifty-Six Pesos only (₱ 706,656.00) inclusive of local taxes for the items listed below:

Item No.	Description	Quantity	Unit	Unit Cost	Total Bid Price (PhP)
10	Wheeled Stretcher	10	piece	₱ 58,888.00	₱ 706,656.00
TOTAL					₱ 706,656.00

WHEREAS, the following item was declared failed bid:

NOT COMPLYING WITH THE TECHNICAL SPECIFICATIONS AND DOCUMENTARY REQUIREMENTS

Item No. 4 – Clinical Centrifuge, 12 placer

For the item declared as “**FAILED BID**”, specifically item no. 4, the end-user is mandated to review the technical specifications and if necessary, adjust the ABC subject to the required approvals, and for possible re-bidding with re-advertisement and /or posting, as prescribed in Section 21.2 of the Revised Implementing Rules and Regulations of the Republic Act No. 9184.

UNANIMOUSLY APPROVED this 9th day of November 2020 at the Department of Health-Center for Health Development-Cordillera Administrative Region, BGHMC Compound, Baguio City.

BIDS AND AWARDS COMMITTEE (BAC)

ANACHRIS M. KILAKIL, MD
Provisional Member

JENNIFER JOYCE R. PIRA, MD, MDM
Provisional Member


ALEXEI P. MARRERO, MD
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SHELLY M. ARAL, MD, MCHD
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BAC Member


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Approved by:


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